1. Prepared purchased vehicles and completed final delivery checks.
2. Coordinated efficient restocking of sales floor with current merchandise and accurate signage for current promotions.
3. Offered each customer top-notch, personal service and polite support to boost sales and customer satisfaction.
4. Pursued resolutions to achieve complete customer satisfaction, including tracking down hard-to-find merchandise at diverse locations.
5. Supported loss prevention goals by maintaining accurate drawers and monitoring shopper behavior.
6. Exceeded sales quotas by [Number]% or more.
7. Demonstrated automobiles by explaining characteristics, capabilities and features, taking test drives and explaining warranties and services.
8. Managed [Number]-strong team of sales personnel.
9. Answered telephone and email inquiries from potential customers.
10. Grew monthly revenue by $[Amount].
11. Pursued existing and potential customers by phone, email and text message to generate leads and close sales.
12. Completed registration paperwork and sales documentation.
13. Outlined sales, warranty and service procedures.
14. Improved customer satisfaction [Number]% through implementation of strategic improvements.
15. Completed sales contracts, purchase documentation, registration paperwork and dealership records.
16. Oversaw sales team generating $[Amount] in monthly sales.
17. Reviewed vehicles before final delivery to validate for completed tasks such as installed add-ons and damage corrections.
18. Directed team of [Number] sales personnel in high-volume settings.
19. Approached each problem with fresh mind and analytical strategies to quickly resolve concerns.
20. Saved more than $[Amount] per year by eliminating [Type of waste].